

## **Annex 9: Criteria for Licensing of Transport Operators for Cross-Border Transport Operations**

To the Agreement between and among the Governments of the Kingdom of Cambodia, the People's Republic of China, the Lao People's Democratic Republic, the Union of Myanmar, the Kingdom of Thailand, and the Socialist Republic of Viet Nam for the Facilitation of Cross-Border Transport of Goods and People  
(hereinafter referred to as "the Annex")

The Governments of the Kingdom of Cambodia, the People's Republic of China, the Lao People's Democratic Republic, the Union of Myanmar, the Kingdom of Thailand, and the Socialist Republic of Viet Nam (hereinafter referred to as "the Contracting Parties"),

Referring to the Agreement between and among the Governments of the Lao People's Democratic Republic, the Kingdom of Thailand, and the Socialist Republic of Viet Nam for the Facilitation of Cross-Border Transport of Goods and People, originally signed at Vientiane on 26 November 1999, amended at Yangon on 29 November 2001, acceded to by the Kingdom of Cambodia at Yangon on 29 November 2001, acceded to by the People's Republic of China at Phnom Penh on 3 November 2002, and acceded to by the Union of Myanmar at Dali City on 19 September 2003, and amended at Phnom Penh on 30 April 2004 (hereinafter referred to as "the Agreement"),

Referring to Articles 3(b) and (n) of the Agreement to the effect that Annexes and Protocols contain technical details or time- and/or site-specific variable elements and that they form an integral part of the Agreement and are equally binding,

Referring to Article 36 of the Agreement, as amended, per which the Agreement may be signed and ratified or accepted and enter into force separately from the Annexes and Protocols,

Referring to the Ninth GMS Ministerial Conference held in Manila in January 2000, the Seventh Meeting of the Subregional Transport Forum held in Ho Chi Minh City in August 2002, and the 11th GMS Ministerial Conference held in Phnom Penh in September 2002, where the Governments agreed to a work program to finalize the Agreement and its Annexes and Protocols by 2005, and

Referring to Articles 21(a) and 22(a) of the Agreement, calling for this Annex to provide technical details,

HAVE AGREED AS FOLLOWS:

### **Article 1: Introduction**

Transport Operators who perform international transport operations shall fulfill all conditions laid down in this Annex.

## Article 2: Basic Eligibility

- (a) Transport Operators shall be licensed by their Home Country to perform international transport operations provided they meet the minimum conditions set out in Articles 3, 4, 5, and 6 of this Annex.
- (b) If the Transport Operator is not a physical but a legal person or if the owner of the transport enterprise does not fulfill the conditions himself/herself, the person who is in charge of the permanent and effective management of the enterprise must fulfill the conditions with respect to reliability and professional competence.
- (c) A Transport Operator that no longer meets the requirements shall be divested of his/her license.

## Article 3: Substantial Ownership by National Citizens

The transport operation enterprise shall comply with the following requirements:

- (a) More than half of the transport operation enterprise's capital must be owned by national citizens of the Home Country.
- (b) The enterprise must also be directed by a majority of national citizens of the Home Country.

## Article 4: Reliability

The Transport Operator must not have been:

- (a) convicted for serious breaches of relevant laws or regulations of the Home Country; or
- (b) divested from the capacity to exercise the profession of road carrier as a sanction for breach of applicable laws or regulations in the field of road carriage; or
- (c) declared bankrupt unless the rights, competency, privileges, or financial solvency of the Transport Operator have been restored or rehabilitated, as appropriate, according to the laws or regulations of the Home Country of the Transport Operator.

## Article 5: Professional Competence

The Home Country Contracting Party shall verify and make sure of the Transport Operator's ability for sound economic management, supply of quality service, fair competition, and safe operation of the transport enterprise. For that purpose the Contracting Party shall require the Transport Operator to be proficient in the following fields:

- (a) legal matters relevant to the road transport business (e.g., contracts, carrier liability, company law, accounting law, labor law, tax law);
- (b) transport operation management (e.g., cost and price calculation, payment and financing methods, price regulation, insurance, transport intermediaries, management techniques, marketing);
- (c) conditions and requirements on access to the market, if any (e.g., access to the profession, transport documents, fair competition/anti-dumping);
- (d) technical matters relating to transport operations (e.g., sizes and weights of vehicles, choice of vehicle, maintenance of the vehicle, loading and unloading of the vehicle, carriage of dangerous and perishable goods, principles of environmental protection in road traffic); and
- (e) road safety (e.g., rules of the road, traffic accident prevention and mitigation).

#### Article 6: Financial Solvency

- (a) The Transport Operator shall own sufficient financial means to guarantee the proper functioning and management of the transport operation enterprise.
- (b) For the purpose of assessing the Transport Operator's solvency, the following elements may be taken into account: the Transport Operator's balance sheet, assets, bank account credit, capacity to obtain loans, bank guarantees obtained, and liability insurance cover.
- (c) The Transport Operator must carry insurance covering the Operator's contractual liability.

#### Article 7: Amendment

Any Contracting Party may propose amendments to the Annex via the Joint Committee. Such amendments shall be subject to the unanimous consent of the Contracting Parties.

#### Article 8: Ratification or Acceptance

The Annex is subject to ratification or acceptance of the Governments of the Contracting Parties. The same applies to an amendment to the Annex, if any.

#### Article 9: Entry into Force

The Annex will enter into force on the day that at least two Contracting Parties have ratified or accepted it, and will become effective only among the Contracting Parties that have ratified or accepted it. The same applies to an amendment to the Annex, if any.

#### Article 10: Conforming National Law

Where necessary, the Contracting Parties undertake to conform their relevant national legislation with the contents of the Annex.

#### Article 11: Reservations

No reservation to the Annex shall be permitted.

#### Article 12: Suspension of the Annex

Each Contracting Party may temporarily suspend wholly or partly the application of the Annex with immediate effect in the case of emergencies affecting its national safety. The Contracting Party will inform the other Contracting Parties as soon as possible of such suspension, which will end as soon as the situation returns to normal.

#### Article 13: Relationship with the Agreement

As a measure to implement the principles laid down in the Agreement, the Annex cannot depart from or be contrary to these principles. In case of incompatibility between the Annex and the Agreement, the latter shall prevail. In case of incompatibility between the Annex and another annex or protocol, such incompatibility shall be interpreted in light of the Agreement.

Article 14: Dispute Settlement

Any dispute between or among two or more Contracting Parties on the interpretation or application of the Annex shall be settled directly or by amicable negotiation in the Joint Committee.

Article 15: Denunciation

Once entered into force, the Annex cannot be denounced separately from the Agreement.

In witness whereof, the undersigned, being duly authorized, have signed this Annex.

Done at Vientiane on 16 December 2004 in six originals in the English language.

Signed:

**For the Royal Government of Cambodia**

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(Signed) His Excellency Khy Tainglim  
Senior Minister and Minister in Charge of GMS

**For the Government of the People's Republic of China**

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(Signed) His Excellency Liao Xiaojun  
Vice Minister of Finance

**For the Government of the Lao People's Democratic Republic**

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(Signed) His Excellency Sommad Pholsena  
Vice Minister of Communication, Transport, Post and Construction

**For the Government of the Union of Myanmar**

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(Signed) His Excellency Soe Tha  
Minister for National Planning and Economic Development

**For the Government of the Kingdom of Thailand**

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(Signed) His Excellency Nikorn Chamnong  
Deputy Minister of Transport

**For the Government of the Socialist Republic of Viet Nam**

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(Signed) His Excellency Tran Dinh Khien  
Vice Minister of Planning and Investment